



The solution for portfolio driven market segments:

For client groups or portfolio's with a homogeneous risk profile we offer three specialised business- and servicemodels. Designed to offer speed, ease of trade and quality.



Our business and service models

Flow

For companies and freelancers with insurance related questions that can be managed in a standardized way, we offer selected insurance solutions via our brokers. We provide a service model that combines a cost-effective way of working with Quality, Speed and Easiness.

DUA (Volmacht)

AIG has the option of delegating authority to quote, bind and issue on behalf of AIG for large portfolios or specific target groups which can be managed in a standardized way. For DUA partners we are a stable partner providing knowledge and services and managing partnerships with clarity and reliability.

Create & Go

With Create & Go we support organizations in increasing customer loyalty, strengthening their competitive position and generating income. We co-create tailor made insurance solutions, locally or multi-country, that fully fit into the (online) journeys for customers. Our client base consists of for example online platforms, insurtechs, insurance brokers or industry associations.



Advantages for Our Business Partners & Clients

AIG Expertise

- Comprehensive cover built on AIG's longstanding expertise in both underwriting and claims.

Human Digital

- We combine human connection and expertise with digital efficiency and ease of use for our business partners.

One stop shop

- If the risk fits, AIG is your partner. We offer a home for Brokers, DUAs and Insurtechs with clients that have various risk characteristics and service needs.

Product Excellence

- State of the art risk solutions combining broad cover with value added services. Ability to co-create risk specific solutions in case of sizable target groups.

	Flow	Volmacht	Create & Go
Facts & Figures	• 2.2 million companies in NL • >98% is SME including freelancers • Servicing SMEs since 2011	• Clear & simple underwriting guidelines • Product Engines & API's • Following NL Standards & Procedures	• 28,3M Digital Platform Workers • 90% of the SME segment in EU is micro-SME • 9,681 fintechs in EMEA
Target Groups	Micro, small and medium-sized businesses, self-employed, freelancers, consultants	Large (SME) portfolios across our lines of business Specific niches or affinities	Create & Go targets (micro-)SME, freelancers, gig workers and individuals through traditional brokers or fintechs as well as through online platforms, leasing, telecommunication and utility companies.
Risk Fit	Maximum turnover and limits apply per product, in deviating cases a one-to-one approach will be offered	Minimum volume to start DUA: 500.000 EUR in 3 years	To set-up multi-country insurance programs AIG requires a minimum premium volume of 100,000 EUR per year

Product Availability Guide (specifics may apply)

	FLOW*	DUA (Volmacht)	Create & Go
D&O	●	●	●
PI	●	●	●
Cyber	●	●	●
SVV	●	●	●
WEGAS	●	●	●
GPA	●	●	●
BTA	●	●	●
Property	●	●	●
General Liability	●	●	●
Marine Cargo	●	●	●

* Flow No Fit

- Co-Insurance
- Bourse
- No Excess

●

Fully available

●

Available but specifics may apply

●

Not available

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